## MAKING DECISIONS

- 1. Statement or identification of the topic or problem under consideration. Clarification. Deletion of extraneous issues. Delimiting.
- 2. Ascertainment and agreement upon the facts. BC p. 12
- 3. Agreement upon the spiritual or administrative principles involved. Documentation from the Baha'i writings or official notices.
- 4. Full and frank discussion of the matter. Consultation.
- 5. Offering of a resolution. Making and seconding a motion.
  - a. Statement of motion.
  - b. Seconding of motion.
  - c. Discussion of motion.
  - d. Making and seconding amendments to the motion.
  - e. Discussion of the amendments. Limitation of discussion (has priority).
  - f. Calling for the question.
    - g. Voting on the amendments.
  - h. Voting on the motion.
    - i. Announcement of the results of the voting. No minority position.
- Execution of the motion. Plans, dates, responsibilities, personnel.

## Good consultation is likely to result when:

- 1. Participation is encouraged.
- 2. The problem or topic is well defined.
- 3. There is agreement or acceptance expressed.
- 4. The facts are ascertained and stated.
- 5. Divergent points and positions are arbitrated.
- 6. Actions are decided upon and assigned for execution.
- 7. Suggestions are solicited.
- 8. Opinions are clearly and fully stated.
- Frankness and honesty prevail.
- 10. Underlying guiding principles are identified and applied.
- 11. Information is made available to all.
- 12. Information is solicited for clarification.
- 13. Progress is summarized periodically.
- 14. Comments are integrated toward a concensus.
- 15. Solutions are proposed only after consideration and discussion of facts.
- 16. Leadership functions are not strictly centralized.
- 17. Courtesy is maintained among members.
- Participation among members is general -- not monopolized.
- 19. Several alternatives are considered.
- 20. Final decisions are not hastily made.
- 21. Individual member status differences are minimized.
- 22. Ideas are not associated with personalities.
- 23. Pertinent and stimulating questions are posed. 24. Negative opinions are utilized to stimulate improved alternatives.